



Week of April 5, 2010

## Primary Motives

**PART 1:** If you died in your sleep tonight, what would you want people to remember about you? In the exercise below, first circle the item numbers that you would want people to say about you. Then go back and check the three 3 items that you *most* want people to remember about you.

### **When I die I want people to remember me as a person who:**

1. Attained a top position with a high salary along with all the various status symbols.
2. Received numerous awards and honors from my peers for contributions to my field.
3. Was very knowledgeable or skilled in a specific area that is important to me.
4. Designed and created masterpieces in my area of endeavor.
5. Cast a vision that people responded to eagerly and we accomplished together.
6. Persisted at something that I eventually succeeded in doing when others gave up.
7. Influenced many people by bringing about needed change that made a difference.
8. Advocated for issues that made the world a more just, fair and equitable place.
9. Invented or discovered something important and useful.
10. Acquired a great many possessions that allowed me to live the good life.
11. Received the praise and admiration of the people in my field or business.
12. Took something, improved it and made it better than it was before.
13. Made the world more beautiful by utilizing my artistic and creative talents.
14. Made the tough decisions that needed to be made despite the criticism of others.
15. Accomplished something that everyone said was impossible to do.
16. Reached out to others who were in need and helped them.

17. Convinced people to take the best course of action through my persuasive arguments.
18. Was the first among my friends to do something that was incredibly hard.
19. Achieved a standard of living that allowed me to do what I wanted when I wanted.
20. Gained public recognition, popularity and fame by being in the limelight.
21. Was known as an expert in my field who others turned to for guidance.
22. Repaired something that was broken and restored it to mint condition.
23. Was recognized by others as an effective leader who others could depend on.
24. Stood my ground on some issue, cause or trend that was important to me.
25. Went above and beyond the call of duty in assisting and serving others.
26. Was known for my ability to persuade people to accept my viewpoint on various topics.
27. Contributed new ideas or revealed important information to the world.
28. Owned a successful business that became increasingly profitable.
29. Attained prominence through my hard work and determination.
30. Accomplished things in my lifetime that will be remembered long after I'm gone.
31. Built products of exceptional quality and lasting value.
32. Led a team of people who did some incredible things together.
33. Overcame a great deal of adversity in my life by never giving up the struggle.
34. Was known as a really good listener who cared deeply about people.
35. Promoted important causes by using my reasoning and communication skills.
36. Initiated new ways of doing things that were innovative and groundbreaking.

**PART 2:**

1. Put in rank order the three items you checked on the previous.
2. Now for each of the three items find the question numbers on the table on the next page.

